

4/15/97

ThermaSteel
609 Rock Road
Radford, VA 24141

Dear ThermaSteel:

I've been living in my total ThermaSteel home now for more than 5 years and I have to say that it has saved me a small fortune in heating bills.

I live in Radford, VA. It's up in the mountains in the southwestern part of the state where it gets snowy and cold. I have enclosed some of the heating bills for the coldest part of the months. As you can see it doesn't take much to keep us comfortable in our ThermaSteel home.

We use gas for heat and hot water and our average to make hot water is about \$18.00 per month year round. So you can subtract that from the total bill. In Sept. our bill, less the \$18.00 for hot water, was only \$0.45. That's what I call economical. In one of the coldest months the adjusted bill was just \$42.71.

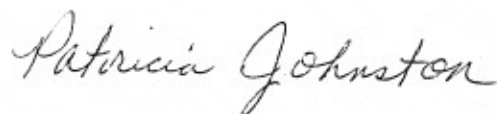
We love our home because it's cozy, comfortable, and easy to maintain. We have never had a nail pop and our walls are as straight as the day we moved in.

When the snow is on the roof you can tell our home is ThermaSteel because you don't see the uneven melting of the snow like on other roofs.

If a person wants to live in total comfort economically I would highly recommend building out with ThermaSteel.

Thanks for producing such a great building system.

Yours truly,



Patricia Johnston

United Cities Gas Company

CUSTOMER NO. 95901-5 METER NO. 214653

MAIL ADDRESS:

SERVICE ADDRESS:

718 W ROCK RD

1013 W FIRST ST
P O BOX 531
RADFORD, VA 24141
540-639-1661

BOBBY R JOHNSON
718 ROCK RD
RADFORD, VA 24141

DATE BILLED
9/20/96

RATE CODE
610-2

BILLING PERIOD		METER READING		PRESSURE FACTOR	MULTIPLIER	CCF USED	BTU FACTOR	THERMS USED
FROM	TO	PREVIOUS	PRESENT					
8/16/96	9/18/96	9688	9706	1.0000		18	1.0000	18

MESSAGES

WE WANT TO BE SURE TO PROPERLY CREDIT YOUR ACCOUNT. IF YOU MAKE YOUR PAYMENT BY MAIL, PLEASE RETURN THE BOTTOM PART OF YOUR BILL ALONG WITH YOUR CHECK. IT ALSO HELPS IF YOU INCLUDE YOUR CUSTOMER NUMBER ON THE CHECK. THANK YOU!!!

DESCRIPTION	AMOUNT
CURRENT MONTH CHARGES	
GAS CHARGES	16.28
RADFORD UTILITY TAX	1.80
PAYMENT RECEIVED - THANK YOU 9/09/96	31.46

CUSTOMER DEPOSIT INFORMATION

METER DEPOSIT 100.00
DATE OF DEPOSIT 8/23/95
DATE OF REFUND

COMPARATIVE USAGE INFORMATION

BILLING	DAYS	USAGE	DAILY AVG. USAGE	DEGREE DAYS
CURRENT	33	18	.55	
LAST YEAR	26	8	.31	

THIS AMOUNT DUE NOW 918.18

PAST DUE AFTER THIS DATE 10/10/96 PAY THIS AMOUNT 918.43

cash

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P O BOX 531
RADFORD, VA 24141
540-639-1661

BOBBY R JOHNSON
718 ROCK RD
RADFORD, VA 24141

DATE BILLED
10/23/96

RATE CODE
610-2

BILLING PERIOD		METER READING		PRESSURE FACTOR	MULTIPLIER	CCF USED	BTU FACTOR	THERMS USED
FROM	TO	PREVIOUS	PRESENT					
9/18/96	10/18/96	9706	9730	1.0000		24	1.0000	24

MESSAGES

A BLOCKED CHIMNEY CAN CAUSE VENTING PROBLEMS. DEBRIS, BIRD NESTS AND CROSSBOWS BUILDUP SHOULD BE CLEANED OUT OF THE CHIMNEY TO INSURE SAFE OPERATION. CHECK THE "CHIMNEY CLEANER" LISTING IN YOUR LOCAL YELLOW PAGES.

DESCRIPTION	AMOUNT
CURRENT MONTH CHARGES	
GAS CHARGES	19.04
RADFORD UTILITY TAX	1.80
PAYMENT RECEIVED - THANK YOU 10/14/96	18.78

CUSTOMER DEPOSIT INFORMATION

METER DEPOSIT 100.00
DATE OF DEPOSIT 8/23/95
DATE OF REFUND

COMPARATIVE USAGE INFORMATION

BILLING	DAYS	USAGE	DAILY AVG. USAGE	DEGREE DAYS
CURRENT	30	24	.80	
LAST YEAR	29	14	.48	

THIS AMOUNT DUE NOW 936.84

PAST DUE AFTER THIS DATE 11/12/96 PAY THIS AMOUNT 921.15

cash

United Cities Gas Company

CUSTOMER NO. 95901-5 METER NO. 214653

MAIL ADDRESS:

SERVICE ADDRESS:

718 W ROCK RD

1013 W FIRST ST
P O BOX 531
RADFORD, VA 24141
540-639-1661

BOBBY R JOHNSON
718 ROCK RD
RADFORD, VA 24141

DATE BILLED
12/20/96

RATE CODE
610-2

BILLING PERIOD		METER READING		PRESSURE FACTOR	MULTIPLIER	CCF USED	BTU FACTOR	THERMS USED
FROM	TO	PREVIOUS	PRESENT					
11/18/96	12/18/96	9779	9844	1.0000		65	1.0000	65

MESSAGES

HAPPY HOLIDAYS TO YOU AND YOUR FAMILY. OUR OFFICE WILL BE CLOSED ON TUESDAY, DECEMBER 24 WEDNESDAY, DECEMBER 25 WEDNESDAY, JANUARY 1

DESCRIPTION	AMOUNT
BALANCE FORWARDED	2.32
GAS CHARGES	48.10
RADFORD UTILITY TAX	1.80
PAYMENT RECEIVED - THANK YOU 12/17/96	36.75

CUSTOMER DEPOSIT INFORMATION

METER DEPOSIT 100.00
DATE OF DEPOSIT 8/23/95
DATE OF REFUND

COMPARATIVE USAGE INFORMATION

BILLING	DAYS	USAGE	DAILY AVG. USAGE	DEGREE DAYS
CURRENT	30	65	2	
LAST YEAR	32	52	2	

THIS AMOUNT DUE NOW 547.58

PAST DUE AFTER THIS DATE 1/09/97 PAY THIS AMOUNT 548.29

United Cities Gas Company

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SERVICE ADDRESS:

718 W ROCK RD

1013 W FIRST ST
P O BOX 531
RADFORD, VA 24141
540-639-1661

BOBBY R JOHNSON
718 ROCK RD
RADFORD, VA 24141

DATE BILLED
1/21/97

RATE CODE
610-2

BILLING PERIOD		METER READING		PRESSURE FACTOR	MULTIPLIER	CCF USED	BTU FACTOR	THERMS USED
FROM	TO	PREVIOUS	PRESENT					
12/18/96	1/17/97	9844	9913	1.0000		69	1.0000	69

MESSAGES

PAT YOUR GAS BILLS THE EASY WAY! USE THE RETURN ENVELOPE INCLUDED WITH YOUR GAS BILLS AND MAIL YOUR PAYMENT. OR CALL YOUR LOCAL OFFICE AND ASK ABOUT AUTOMATIC CHECK.

DESCRIPTION	AMOUNT
CURRENT MONTH CHARGES	
GAS CHARGES	38.01
RADFORD UTILITY TAX	1.80
PAYMENT RECEIVED - THANK YOU 1/20/97	48.29

CUSTOMER DEPOSIT INFORMATION

METER DEPOSIT 100.00
DATE OF DEPOSIT 8/23/95
DATE OF REFUND

COMPARATIVE USAGE INFORMATION

BILLING	DAYS	USAGE	DAILY AVG. USAGE	DEGREE DAYS
CURRENT	30	69	2	
LAST YEAR	31	68	2	

THIS AMOUNT DUE NOW 552.81

PAST DUE AFTER THIS DATE 2/10/97 PAY THIS AMOUNT 560.71

cash